



Margaret Phelan

*United States
Director of Development
and Communications*

Margaret Phelan joined GCI in 2021 as Director of Development and Communications. She most recently served as a consultant in international higher education and communications, supporting the design and implementation of a recruitment strategy for the launch of Central European University's new undergraduate program in Vienna, Austria. In her role as Head of Philanthropy, North America, for The University of Manchester (UK), she developed and implemented a broad fundraising strategy, while building relationships with major donors, Board members, prospective donors and alumni.

At New York University, she served as Director of Corporate and Foundation Relations and was then asked to support the launch of NYU's new undergraduate campus in Abu Dhabi, UAE, by serving as Assistant Dean and Director of International Admissions for NYU Abu Dhabi. She developed and managed a global outreach and admissions strategy to draw an exceptionally diverse, high-achieving student body.

Prior to NYU, Margaret was Institutional Giving Manager for the Rainforest Alliance, developing fundraising strategy and proposals for foundations, corporations and government agencies for the rapidly growing, international environmental nonprofit. She has worked as a freelance fundraising strategist and grant writer for a number of nonprofit organizations, and also has experience in content and business development for start-up companies.

Margaret received her Bachelor of Arts with honors, magna cum laude, from Wellesley College and her Master of Public Administration in Public and Nonprofit Management and Policy from New York University's Robert F. Wagner Graduate School of Public Service.

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